



PCTEL[®] Global Channel Program

WHY TEAM WITH PCTEL?

PCTEL's global distributors are a smart extension of our business, which is why we developed a program designed to enable your success. We work together to find new ways to grow your market presence, drive sales leads, bolster your brand differentiation, and build your business.

Leading-Edge Wireless Expertise

Our expert RF and mechanical design teams have decades of experience solving complex wireless challenges for a strong and worldwide customer base.

Quality Built In

We ensure consistently superior quality and total RF system performance throughout the entire design and development cycle.

Responsive Sales Support

Our support teams are committed to helping your sales teams maximize opportunities and build stronger customer relationships.

Strong Distribution Focus

We promote channel equity by offering competitive price points, consistent delivery, profitable SKU offerings, and generous market spend.

► Enabling Wireless Connectivity Is Our Priority

Markets Served



ENTERPRISE WIRELESS



INDUSTRIAL IoT



FLEET & INTELLIGENT TRANSPORTATION

SUCCESS THROUGH WIRELESS EXPERTISE



Our broad product portfolio of purpose-built antennas, test and measurement equipment, IoT access points, radio modules, and wireless communication sensors supports your wireless sales requirements allowing you to supply your customers with the leading-edge technologies that today's markets demand.

Wireless Antennas

Ensure Connectivity

- Combination Antennas
- Wi-Fi/Bluetooth®/BLE
- LMR/TETRA/P25
- GNSS/GPS
- Cellular; 5G, LTE, CBRS, 3G, 2G
- ISM/LoRa/LPWAN
- Custom Antennas
- Embedded Antennas

Industrial IoT Devices

Enhance Operations

- Access Points
- Radio Modules
- Sensor Communication Modules
- Custom Product Design
- Wireless Communication Sensors Platform

Test and Measurement

Verify Coverage

- Scanning Receivers
- Public Safety Network Testing Solutions
- Interference Locating Systems
- User Experience Test Tools

To learn more about the benefits and specific requirements of becoming a PCTEL distributor, contact our Global Distribution team at: distribution.sales@pctel.com

Solving Complex Wireless Challenges

PCTEL, an Amphenol company, is a leading global provider of wireless technology solutions, including purpose-built Industrial IoT devices, antenna systems, and test and measurement products. Trusted by our customers for decades, we solve wireless challenges to help organizations stay connected, transform, and grow.

For more information, please visit our website at pctel.com



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